



Lean Startup Business Plan

PROBLEM01	SOLUTION05
<ul style="list-style-type: none">List a frustration your target market has.Gamer essentials are too expensive, without much difference in features.Most products are limited to wealthier gamers. <p>Existing Alternatives</p> <ul style="list-style-type: none">List a potential competitor and their offering.Pin & Ark has a trendier marketing approach that appeals to all demographics.Wrode Co. has a "for students" essentials line.	<ul style="list-style-type: none">List how your business can solve a customer's problem.Offer innovative gaming products at a friendlier price.Appeal to a younger demographic who use allowances for their gaming needs.
UNIQUE VALUE PROPOSITION02	KEY METRICS06
<ul style="list-style-type: none">Write about what makes your product special so you can convince a stranger to become your customer. <p>High-Level Concept</p> <ul style="list-style-type: none">Provide a short, catchy, easy-to-remember description of your product.	<ul style="list-style-type: none">List a metric by which you measure the success of your business.10% profit increase by our third year.Increased customer retention rate at the end of each year.
CUSTOMER SEGMENTS03	UNFAIR ADVANTAGE07
<ul style="list-style-type: none">List personas of the people that you expect to use your product.Students.Professionals. <p>EARLY ADOPTERS</p> <ul style="list-style-type: none">List specific characteristics of your early adopters.Students who see gaming as a break from the stress of academic demands.Professionals who appreciate gaming as a means to unwind from the five-day workweek.	<ul style="list-style-type: none">List what sets you apart from competitors.Budget-friendly games and other essentials for younger gamers.New features that work across multiple gaming devices.
COST STRUCTURE04	CHANNELS08
<ul style="list-style-type: none">What are the fixed and variable costs to launch your product or service? Consider the cost at each stage from setting up a website, hiring employees, production, marketing, and bringing them to consumers.	<p>CHANNELS</p> <ul style="list-style-type: none">List the ways you plan to reach your audience.Physical store.Social media.
	REVENUE STREAMS09
	<ul style="list-style-type: none">How will you generate income? Show a pricing model of your product or service and include other revenue sources, such as sales and subscription fees.

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VM Jensen



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Small Business Online Jim Carroll, Rick Broadhead, 1998 **Preparing Effective Business Plans** Bruce R. Barringer, 2016 *The Impact of Supported Employment for People with Significant Disabilities*, 1999 **Managing Enterprise Risk: What the Electric Industry Experience Implies for Contemporary Business** Karyl B Leggio, 2006-07-17 The increasing complexity of emerging business models and a growing societal concern with the integrity of financial reporting now leads to new emphases on accountability within large publicly traded energy corporations Managing Enterprise Risk What the Electric Industry Experience Implies for Contemporary Business emphasizes the implications these issues have in the electric industry a traditional infrastructure that underlies the digital society and now faces extraordinary environmental regulatory and technological uncertainties Informs professionals in a variety of fields of the best current thinking on business risk how it can be understood how it can be managed and how it can be communicated to diverse constituencies **Progressive Business Plan for a Mobile Document Shredding Service** Nat Chiaffarano MBA, 2017-09-06 Get Much Smarter About Your Chosen Business Venture This updated book contains the detailed content and out of the box ideas to launch a successful Mobile Document Shredding Company This Business Plan eBook provides the relevant content needed to become much more knowledgeable about starting a profitable Mobile Document Shredding business The fill in the blank template format makes it very easy to write the business plan but it is the out of the box strategic growth ideas and detailed marketing plan presented for this specific type of business that will put you on the road to success This book features in depth descriptions of a wide range of innovative products and services and a comprehensive marketing plan that has been customized for your specific business strategy It also contains an extensive list of Keys to Success Creative Differentiation Strategies Competitive Advantages to seize upon Current Industry Trends and Best Practices to exploit Plus Actual Business Examples Helpful Resources Financial Statement Forms and Alternative Financing Options If your goal is to obtain the business knowledge industry education and original ideas that will improve your chances for success in a Mobile Document Shredding business then this book was specifically written for you **QuickBooks All-in-One Desk Reference For Dummies** Stephen L. Nelson, 2005-01-28 One of the principles of good business and good money management is to make the most of what you have QuickBooks All In One Desk Reference For Dummies helps you make the most of QuickBooks business accounting software Updated to cover changes and enhancements to the software it combines eight quick reference guides An Accounting Primer that covers basic principles double entry bookkeeping and special accounting problems Getting Ready to Use QuickBooks with information on setting up QuickBooks loading the master file lists and fine tuning QuickBooks Bookkeeping Chores covering invoicing customers paying vendors tracking inventory and more Accounting Chores including financial statements reports and budgets using activity based costing and setting up project and job costing systems Financial Management such as ratio analysis economic value added analysis and capital

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